

the
navigator



Issue #4
JUNE 2016

From the President's Desk



Hello NEACUHO!

The 2015-2016 year is almost complete as we look forward to this year's Annual Conference. It has been an incredibly productive year in which we took on a large number of initiatives. As we conclude year four of the Strategic Plan it is clear to me that we are moving our organization forward in an exciting and positive direction.

I am looking forward to this year's Business Meeting and having the opportunity to share the wonderful work that has been taking place. In addition to the task force recommendations, we will be discussing the Social Issues Committee name change, the creation of the Webmaster position, the creation of the Assessment Coordinator position, new features on our website, and language changes in our constitution and bylaws. I hope you will join us on Friday morning so we are able to continue receiving your feedback as we head into the final year of our Strategic Plan.

All of the work we completed this year would not have been possible were it not for an amazing Executive Board and over 100 members who served on committees and task forces. I continue to be inspired by the time members are willing to dedicate to our great organization. That time has yielded real results that will ensure NEACUHO is able to serve the membership effectively for years to come.

I'd like to also personally thank Tim Touchette, our Past-President, and Shelly Keniston, our President-Elect. Without their support, guidance, and advice throughout this entire year everything would have been far more challenging. I firmly believe things are easier when you are surrounded by good people and I was surrounded by two experienced professionals who offered their help every step of the way. Thank you both and I look forward to working with you again next year.

In closing I am excited to join a group of professionals that I have looked up to since I joined this great organization. On Friday night I will become the most recent Past-President of this great organization and I am honored to be among so many amazing colleagues. I would never have taken on this journey had it not been for your support and inspiration during the past ten years. I am thankful to have been mentored by you and I look forward to continue learning from you as I step into the next stage of this wonderful journey.

Sincerely,

Joshua Hettrick
Joshua Hettrick, Ed.D.
President





From the President-Elect's Desk

Hello NEACUHO!!!

I am so excited to be your president for 2016-17! As I think about the year ahead and the projects and events and planning that we have to do, it is a daunting task but I believe with your help and the strong board that we have put together, this will be a successful year. There are a lot of changes to come, a lot of opportunity to get involved and a lot of time to come together.

Please never hesitate to reach out to me to give feedback (good or bad...especially the bad because we really want to be your premier housing organization!!), suggestions or just to see how you can get involved. NEACUHO is an open and welcoming organization whose success depends on its members. I hope you will be engaged through this year of transitions and give back to our organization however you can.

I am also looking to do some president chats throughout the regions so if your campus would like to host me, let me know that too! I look forward to this opportunity, to the work that is to come and to hearing from you!

Sincerely,

Shelly Keniston

2016-2017 Event Lineup

Conference	Date	Location	Site Contact	Region
RD2B fall	October 15	Sacred Heart University	Greg Madrid	CT/RI
Fall Drive-in	October 14/21	TBA	TBA	TBA
ResOps	December 9	Western New England University at Albany	Beth Hill	MA
RD2B spring	February 11	Albany	Kristyn Muller	ENY/VT
Equity, Diversity & Inclusion Retreat	February 17	Manhattan College Northeastern University	AJ Goodman	Metro NY
RD2B spring	April 1	University of New Hampshire	David Grimes	MA
New Prof/Mid-Level Annual Conference	April 14 October 2017	Hampshire	Steven Luber	ME/NH
		TBA	TBA	TBA

2016-2017 Executive Board

Position	Name	School	District
Elected Officers			
President	Shelly Keniston	Bridgewater State University	MA
President-Elect	Nate Gordon	UConn	CT/RI
Past President	Josh Hettrick	Westfield State University	MA
Treasurer	Thomas Kelley	Worcester State University	MA
Secretary	Sonya Alexander	Fairfield University	CT/RI
MA District Coordinator	David Grimes	Northeastern University	MA
MNY District Coordinator	AJ Goodman	Manhattan College	MNY
ENY/VT District Coordinator	Jim Sherman	SUNY Plattsburgh	ENY/VT
CT/RI District Coordinator	Kim Beardsley	UConn	CT/RI
ME/NH District Coordinator	Trish Godino Loring	NHTI	ME/NH
WNY District Coordinator	Darese Doskal	Thompson Cortland CC	WNY
Appointed Board			
Annual Conference Chair	TBA	TBA	TBA
Assessment Coordinator	Heather Quire	Hartwick	WNY
Corporate Relations Chair	Casey Wall	WPI	MA
Historian	Joe Murphy	Skidmore	ENY/VT
Media & Publications	David Ferguson	Quinnipiac	CT/RI
Membership - 2 year	Shannon Valverde	Dean College	MA
New Professionals	Jason Rizk	Southern CT	CT/RI
Parliamentarian	Tim Touchette	Brandeis	MA
Professional Development	Michelle Carvajal	SUNY Purchase	MNY
Program Chair	Brittany Bookman	Univ. at Albany	ENY/VT
Res Ops	Kristin Murphy	Fitchburg State	MA
RMLI	Jon Bragg	Merrimack	MA
Equity, Diversity & Inclusion	Catherine Kellman	Syracuse	WNY
Technology	Stephany George	Newbury	MA
Webmaster	Greg Madrid	Sacred Heart	CT/RI
ACUHO-I Regional Affiliates	Jon Conlogue & Beth Moriarty	Westfield & Bridgewater	MA



MA DC Update—John Zocco

Hello MA DC! This year has been a busy one for our district in terms of the number of conferences and drive ins which were hosted across the state. It was great seeing everyone at the various offerings around the region. The end of the Annual conference will also be the end of my term as DC for Massachusetts. I enjoyed the opportunity to serve in this role for the past two years. Taking my place will be David Grimes from Northeastern. I know David will do great in this role and I wish him the best of luck. I hope everyone enjoys their time at the conference. Don't forget to sign up for a committee!



A Former Res Life Staff Member Perspective on the Profession:

by Chuck Lamb

After stepping back from a rewarding and stimulating career in residence life nearly three years ago, I would like to give you a Perspective on the Profession. I'd like to share with you what I've learned in my time serving in the wonderful world of Residence Life/student housing.

In the past 40 plus years I have worked beside some of the great residence life professionals of this generation; Jim Grimm, Doris Collins, Carmen Vance, Paul Oliaro, Jim Casey, Deanne Molinari, Garry Johnson, Jack Collins, Kathleen Bouchard, Joe Maresco, Gordon Bigelow, Bob Mosier, Pat Mielke, and many others-all wonderful student housing colleagues, each different in his/her own way. You may recognize some of these names; some will be totally unknown to you. You may have your own list of "greats".

What did I learn about Residence Life in watching these men and women and other great leaders? Well, I learned first and foremost that your allegiance as a staff member is always going to be mixed-to the administration, to your staff, to the students, to your family and friends.

But the promise you made is clear; to support and assist students and staff, not the institution, - not the campus administration, not the division of student affairs, not the department but the people with whom you primarily interact and assist.....students. You also may want to include all younger staff.

I learned that leadership is hard. Karl von Clausewitz once said that "everything in war is easy, but the easy things are difficult." Our work in residence life shouldn't be compared with war but the words of von Clausewitz have merit. Leadership sounds easy in the books and in training workshops, but it is quite difficult in real life. Leadership is difficult because it is a human interaction and nothing could be more daunting, more frustrating, and more complex than trying to lead men and women in challenging situations and with evolving students who need our assistance. Staff members that do it well earn your respect because doing it poorly is common place. You will be challenged to do it well. But when you get it right, it feels great!

I learned that taking care of staff is not about coddling them but positively challenging them. Establishing a standard of excellence and holding them accountable for reaching it. I learned that good staff leads from the front. I can't count the times that I saw or heard about quality staff walking the halls and residence areas when students are present to encourage and support them. What's the message with this simple action? Ours is not always a 9-5 day job; if you want a job with bankers hours, well, go work in a bank!

Residence Life staff are continually challenged to balance his/her schedule to insure quality time is spent with family and other special people in their lives; others than those with whom they work. Missing athletic events

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(A Former Res Life Staff Member Perspective on the Profession cont..)

or school plays or some conferences with teachers, being late for dinner and other family events happens but should be kept at a minimum. The res life organization can truly function without you 24/7 and your leadership duties empowers you to delegate participation in events to other staff who would perhaps appreciate the opportunity to engage in a different fashion. It's about empowerment and sharing the load.

I learned that if you are in residence life and you want to be effective, you need to move to where the action is the hottest. Spend time with the students whenever possible. If you're an RD, a member of the operations team, staff responsible for room assignments and roommate matching or facilities staff member, spend some time to speak with others about your work and truly dialogue with students. Whatever position or "branch" you are in, find the toughest, most challenging situation in your organization and go do it and/or assist. The learning process never ceases regardless of age or title.

I learned that you sometimes won't get a lot of thanks in return. I learned that you shouldn't expect it. Your staff is doing the tough job every day, but I guarantee you, you will learn a lot about your staff and they will learn a lot about you.

I learned that the great leaders know how to fail and use that to their advantage. In the course of your residence life career you may fall short of the established expectations. Nothing prepares you for the next challenge like failure. Few staff members I have watched got it right the first time, every time. But the great ones know that when they fail, they must pick themselves up, learn from their mistakes and move on. Learn to sincerely apologize, demonstrate you are human and try NOT to make the same mistake twice.

If you can't accept some failure, then you will never be a great leader. I learned that great residence life leaders are risk takers, but the greatest risk is not necessarily in the halls or apartments we manage, but in standing up for what's right.

While observing residence life staff, (entry level, middle managers and senior staff) I learned that the great staffs are equally good at following as they are at leading. Following is one of the most underrated aspects of leadership and many will be asked to follow someone else. The strength of a good organization may rest more on how well the staff member follows their leader, than how well they lead their own staff. I have seen many good RD's or middle managers underachieve because they thought the Director or individual at the next level was incompetent and quietly worked to undermine his/her authority. Table talk over lunch fills time but is rarely constructive.

During the course of your career you will work for leaders whom you don't like and don't respect. It will be easy to make fun of their idiosyncrasies, their receding hair line, their wardrobe or their decisions. Be very careful about getting too opinionated and too righteous. As long as the actions of your director/leader are moral, legal and ethical, then do everything you can to support the chain of command and avoid the rolling eyes, the whisper campaigns and junior staff dissension.

I learned that one of the greatest privileges the residence life profession can bestow upon you is to give you the opportunity to lead and supervise such wonderful men and women. These staffs are not without their challenges. They will, at times, question your authority. They will question your decisions, frustrate you, disappoint you, and occasionally fail you. But when the chips are down, your staff will be there and they will inspire you with their creativity, their sense of commitment, their emerging leadership, their love for this profession, their respect and their passion of working with students.

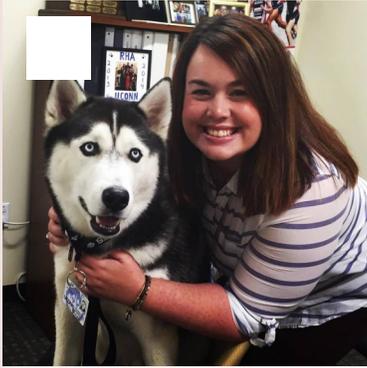
In difficult times, your staff will be everything you dreamed they would be-and more if you have selected them wisely and trained them well. All one has to do is look at the recognition and awards that accompany the actions of many of our staff who perform daily. End of year ceremonies recognize the best of the best and for the right reasons. We reinforce that essential behavior and create role models we hope others will follow. I learned that your staffs are at their best when their fellow staff are challenged, need assistance, when life challenges them and their enthusiastic spirit shines through. One of your responsibilities is to assist with their success and evolution through engaging them, empowering them, energizing them, challenging and positively reinforcing them.

Finally, in watching the evolution of residence life during my career, I learned that few organizations in the world have the excitement, the positive response to emerging challenges, the traditions, or the pride that comes from being a member of this profession. I am envious beyond words. I learned that whether you serve 4 years or 40 years you will never, ever regret your decision to have joined the residence life ranks. You will work beside the finest staff in higher education. You will be challenged every day.



As an evolving residence life staff member you will grow. You will change. You will fail. You will succeed. You will have experiences to fill life ten times and stories that your family and friends will never be able to understand or truly appreciate. And perhaps your only regret will be that you could not have served longer.

So what has this former residence life staff member learned? That there is no more better calling in the higher education than to be a staff member in residence life. Good luck to you as you complete this year and start the next one.



CT/RI DC Update—Kim Beardsley

Hello CT/RI, I am looking forward to seeing and connecting with you all at the Annual Conference. We have had a great year in CT/RI and I have enjoyed serving as your District Coordinator. As I begin to prepare for this upcoming year, if anyone is interested in hosting a social please connect with me! It is a goal of mine to have our district connecting more outside of conferences. I also want to remind you all that the Membership Renewal will open on September 1st, be sure to renew your membership to continue enjoying all that NEACUHO has to offer.

Program Committee Update Brittany Bookman

The Program Committee worked hard this year to prepare a slate of educational sessions at the Annual Conference. The 51 sessions are hosted by a variety of presenters including 20 senior level professionals and chief housing officers, 19 mid-level professionals, 21 new professionals, and 6 academic or business partners. We again are offering a TED Talk track, which provides twenty minute engaging sessions to attendees. We are eager to recognize the Annual Conference “My Favorite Student” Best of the Northeast and First Time Presenter Award winners at the closing banquet of the Annual Conference and these will be posted on the NEACUHO website following the conference.



As I reflect on the productive year, I must thank the program committee for their work to accomplish important tasks including the revision of our program proposal form, completing the program review process before the end of March, creating an engaging New Professionals Case Study for the Annual Conference, and much more. Next year we look forward to further integrating Assessment into our practices in a manner that aligns with the 2015-2016 Assessment Task Force recommendations. I am continuing as Program Chair for the 2016-2017 year and look forward to continuing to provide NEACUHO members with educational and professional development opportunities.

The Program Committee is an excellent opportunity for NEACUHO members to engage in the organization. Committee members participate in the program review process and most self-select tasks based on their own time commitments to further contribute to NEACUHO. Most committee work is completed through conversations over email, occasional web/phone meetings, and one in-person meeting to review program proposals. This is a great opportunity for members who anticipate attending future Annual Conferences who wish to assist with the educational sessions at these conferences. I encourage members to sign up for the Program Committee when sign ups go live on the NEACUHO website.

NPC Update—Brendon Goodridge

Hey NEACUHO! Hope you have all been having a good closing and start to your summer! The New Professional Development Committee has been hard at work this year, putting on two great RD2B conferences as well as supporting the Fall Drive-In. Further more over the last two months the committee has been working on a Para-Professional Resource page to be available to the membership through our website, as well as a Welcome Intro Video for our New Professionals.

The Para-Professional Resource page will provide our student staff with resources to help enhance their performance. From day to day tasks such as bulletin boards, door tags, confrontation tips, program ideas and submissions from our students, and also resources on how to enter our field.

If you have any questions or suggestions for our website updates please feel free to reach out to me. Look forward to seeing those attending the annual!



Social Issues Chair Update—Catherine Kellman

This year has been full of great work from the committee members. We have developed a great resource guide for the membership related to topics of Diversity, Inclusion and Social Justice. Which includes speakers, online documents and resources, activities and training models. This document will be post later this year. Our Social Issue Retreat 2015 was very successful. Thank you to the Skidmore College team for hosting this conference this year. Look forward to what this committee does this upcoming year.

WNY DC Update—Darese Doskal

Happy Summer WNY!!! Hope you're all moving into a productive yet restful summer! I look forward to meeting many of you at the Annual and am looking forward to getting to know you throughout the year. If you are interested in hosting a social or round table in 16-17...let's chat!!



Membership Update—Nate Gordon

Hello NEACUHO! I'm Nate Gordon and I have served as the NEACUHO Membership Coordinator for the past two years. As our membership year is drawing to a close, I wanted to highlight where we are at with our numbers for this year.

As of June 3, 2016, we have **134 Member Institutions and 1 Affiliate Member**.

The breakdown is as follows:

- **46 Small Schools**
- **37 Medium Schools**
- **35 Large Schools**
- **16 Extra Large Schools**
- **1 Affiliate**

As a reminder our membership year starts on September 1st and ends on August 31st.

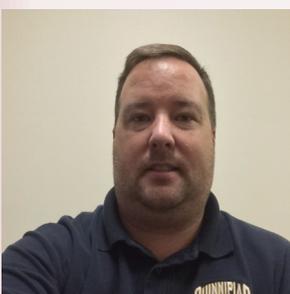
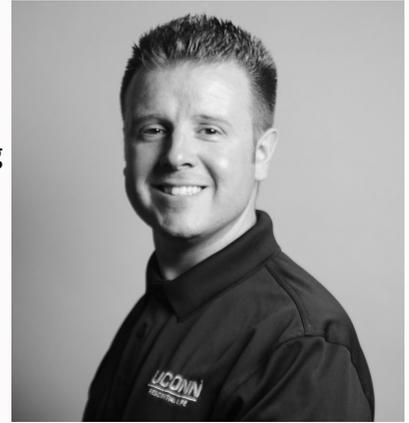
We will open our renewal process for the 2016-2017 year on September 1st. The rates will be staying the same and are:

- Small Schools (Under 1,000 beds on campus) \$60
- Medium Schools (Between 1001-2000 beds) \$80
- Large Schools (Between 2001-4000 beds) \$130
- Extra Large Schools (Over 4000 beds) \$300

Some highlights of being a NEACUHO Member are:

- Discounted rates for attendance at all of our professional development events throughout the year
- Discounted rate for our Annual Conference
- Access to communications such as the NEACUHO Navigator (bimonthly newsletter), and the Listserv
- Opportunities to participate in webinars on hot topics (Professional development minus the travel!)
- Networking at District socials and roundtable events
- Opportunities to be involved on committees or run for elected and appointed positions
- Opportunities to present at a regional conference

Let me know if you have any questions about being a NEACUHO Member and I look forward to seeing you at our events this year.



RMLI Update—Mike Guthrie

I want to thank everyone who contributed to the Risk Management and Legal Issues Committee this year. From writhing navigator articles to presenting at conferences we truly appreciate you. Special acknowledgement to our ASCA friends Megan Buda and Courtney McKenna who came to present on behalf of the RMLI committee.



Professional Development Update— DaVaughn Vincent-Bryan

The goal of the Professional Development Committee this year was to cultivate a stronger sense of stability. As a new member of the board and first time Chair, I would not have been successful without the help of my colleagues throughout the region. As a team our goal was to cultivate a network of support, one in which all members had shared input weight and impact. Collectively we set out to create a highly collaborative group that would develop outcomes reflective of the values of those who compose the committee.

The committee focused its efforts toward improved support and access for those interested in presenting, offering guides and a dynamic level of feedback to all those who submitted a proposal for the Fall Drive in. The group identified areas of ongoing professional offerings which moving forward will take the form of free webinars. The committee also gathered a dynamic listing of presenters for both the Mid-Level and CHO retreats. None of this would have been possible without the support and dedication of the twelve members of the committee.

- Kim Beardsley, Assistant Director of Residence Education - University of Connecticut
- Jessica Fantini, Residence Director - James Emerson Cluster - UMass Amherst
- Gregory Madrid, Assistant Director of Residential Life - Sacred Heart University
- Cindy Sanders, Assistant Director for Assessment and Technology – University of Hartford
- David Ferguson, Residence Director for The Hill and Complex - Quinnipiac
- Lizeth Jaramillo, Assistant Director of Residence Life - Juilliard
- Brian Goepfrich, Residence Hall Director - Quinnipiac
- Jason Fishner, Associate Director of Residence Life – Delhi
- Jenn Crane, Former Assistant Director of Residence Life - Quinnipiac
- Jeff Bickford, Assistant Director of Residence Life - Johnson State College
- Jennifer Rosa, Assistant Director of Residence Life - Salve Regina University
- Vincent Birkenmeyer, Assistant Director- Community Development - Pace University

Metro NYC Update—AJ Goodman

I am looking forward to working with Metro NY for the next two years as I continue in the DC role and hope to meet with those of you attending the annual conference. I am looking forward to new ways that we can engage, network, and learn from each other over the next two years.



Treasurer's Report: February/March 2016

Thomas Kelley
NEACUHO Treasurer

Assistant Director
Worcester State University



NEACUHO

Monthly Treasurer's Report (April/May 2016)
As of 6/01/2016

BANK ACCOUNT BALANCES

Operating	1105	\$149,828.99	Note 1
Reserve	3120	\$ 52,012.01	
TOTAL BANK ACCOUNTS		\$ 201,841.00	

YEAR-TO-DATE EXPENSES & REVENUES (Operational & Conferences)

Expense	\$ (9,538.75)	*includes Operational & Conference Expenses
Revenues	\$54,265.00	*includes Operational & Conference Gross Revenues
DIFFERENCE	\$ 44,726.25	

YEAR-TO-DATE REVENUES

	Budget	Actual	Difference
Corporate Affiliate Plan	\$20,450.00	\$26,350.00	\$ 5,900.00
Membership Dues	\$15,840.00	\$ 13,570.00	\$ (2,270.00)
Conferences (Net)		\$ 4,806.25	\$ 4,806.25
Reserve Funds	\$0.00		\$ -
Roll-Over Balance	\$33,206.97		\$ (33,206.97)
Legacy Fund	\$0.00		\$ -
Miscellaneous	\$0.00		\$ -
TOTALS	\$69,496.97	\$44,726.25	\$ (24,770.72)

YEAR-TO-DATE EXPENSES

	Budget	Actual	Difference
Operational	\$ 72,479.00	\$25,785.95	\$ (46,693.05)
Conferences	\$ -	\$ 9,538.75	\$ 9,538.75
TOTAL	\$ 72,479.00	\$ 35,324.70	\$ (37,154.30)

YEAR-TO-DATE

	Budget	Actual	Difference
Legacy Fund Revenue	\$ 5,597.10		\$ 5,597.10
Legacy Fund Expense		\$ 1,598.87	\$ 1,598.87
TOTAL		\$	\$ 3,998.23

Note 1: This amount includes Legacy Fund and expenses yet to be paid for Annual Conference.

Treasurer's Report: February/March 2016

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Corporate & Membership

CORPORATE AFFILIATES BREAKDOWN (*Payments received during 15-16 FY*)

Type	Amount	Cost per	Total Received
Corporate Partners	9	\$ 2,250.00	\$ 20,250.00
Corporate Associates	5	\$ 750.00	\$ 3,750.00
Educational Consultants	3	\$ 200.00	\$ 600.00
Miscellaneous			\$ 1,750.00
TOTALS			\$ 26,350.00

Note 1

MEMBERSHIP BREAKDOWN (*Payments received during 15-16 FY*)

Type	Amount	Cost per	Total Received
Small	44	\$ 60.00	\$ 2,640.00
Medium	28	\$ 80.00	\$ 2,240.00
Large	32	\$ 130.00	\$ 4,160.00
X-Large	15	\$ 300.00	\$ 4,500.00
Affiliate	1	\$ 30.00	\$ 30.00
TOTALS	120		\$ 13,570.00

MEMBERSHIP BREAKDOWN (*Signed up for Membership*)

Type	Amount
Small	46
Medium	39
Large	35
X-Large	17
Affiliate	1
TOTALS	138

Note 1: This includes 4.5 \$500 payments from My Favorite Student.

Treasurer's Report: February/March 2016

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Conferences

YEAR-TO-DATE CONFERENCES	Expenses	Revenue	Difference
RD2B October	\$	1,079.00	\$ 1,460.00 \$ 381.00
Fall Drive-In/NPC	\$	3,467.00	\$ 6,120.00 \$ 2,653.00
Res Ops	\$	2,120.98	\$ 4,010.00 \$ 1,889.02
Social Issues	\$	1,150.59	\$ 900.00 \$ (250.59)
RD2B January	\$	1,721.18	\$ 1,855.00 \$ 133.82
Spring Institutes	-	-	-
RD2B April	-	-	-
Annual Conference			
TOTALS	\$	9,538.75	\$ 14,345.00 \$ 4,806.25

CONFERENCE	Type	Quantity	Cost Per
RD2B Fall	Participant	50	25
	Chaperone	25	15
Fall Drive-In/NPC	Member	136	45
	Non-Member		65
Res Ops	Member	43	45
	Non-Member	5	65
	Exhibitor	7	250
	Corporate Affiliate	5	0
Social Issues	Member	18	50
	Non-Member		70
RD2B January	Participant	55	25
	Chaperone	32	15
Spring Institutes	Member	-	-
	Non-Member	-	-
RD2B March	Member	-	-
	Non-Member	-	-
Annual Conference Registration	New Professional	101	180
	Seasoned Professional	108	180
	Past President		180
	Host Committee Discounted Registration	11	90

Treasurer's Report: February/March 2016

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	Non-Member	11	280
	Day Program Only	21	90
	Opening/Closing Banquet	16	50
	Late Registration fee	8	50
	Special Events Add-on		0
Housing			
	Single Room	32	95
	Double Room	101	95
	Double as Single Room	51	140
	One night only	20	40

Expenses

Date	Description	Budget	Amount
4/4/2016	BluePay Fees	Treasurer (41)	\$ (954.32)
4/7/2016	Conference Refunds	Treasurer (41)	\$ (345.00)
4/7/2016	WYNPE @ RIT	President (18)	\$ (750.00)
4/20/2016	LAM	Legacy Fund	\$ (380.15)
4/29/2016	Eboard Travel	President (5)	\$ (127.60)
4/29/2016	Eboard Travel	President (5)	\$ (66.00)
4/29/2016	Eboard Parking	President (5)	\$ (160.00)
4/29/2016	Eboard Meals	President (5)	\$ (464.00)
5/2/2016	BluePay Fees	Treasurer (41)	\$ (1,365.08)
5/9/2016	Gift	President Elect (23)	\$ (50.27)
5/18/2016	Guidebook	Annual Conference	\$ (1,500.00)
5/31/2016	Program Committee	Annual Conference	\$ (140.00)
5/31/2016	Annual Conference Keynote	Annual Conference	\$ (3,500.00)
Overall Total			\$ (9,802.42)

Treasurer's Report: February/March 2016

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NEACUHO - Operational Budget

EXPENSES	BUDGET	ACTUAL	DIFFERENCE
PRESIDENT			
Executive Board Travel/Meals/Lodging	\$12,000.00	\$6,885.37	\$5,114.63
ACUHO-I Reception	\$2,000.00		\$2,000.00
ACUHO-I Foundation Donation	\$1,000.00		\$1,000.00
ACUHO-I President Attendance	\$2,500.00		\$2,500.00
Representative's Travel to MACUHO	\$500.00		\$500.00
Representative's Travel to NEACURH	\$500.00		\$500.00
Committee Travel	\$500.00		\$500.00
New Initiatives/Miscellaneous	\$1,500.00	\$50.00	\$1,450.00
RELI Direct Support	\$1,000.00		\$1,000.00
Host Committee Recognition (10 @ \$10 per person) + (2 @ \$50 per host committee Chair)	\$200.00		\$200.00
Executive Board Recognition (35 @ \$20 per person)	\$700.00		\$700.00
Committee Member Recognition	\$500.00		\$500.00
Para-Professional Direct Support Request	\$1,000.00		\$1,000.00
Placement Exchange Direct Support Request	\$1,000.00	\$750.00	\$250.00
Drive-In/Program Committee Apparel	\$1,500.00		\$1,500.00
PRESIDENT-ELECT			
ACUHO-I Annual Conference - Costs associated w/travel, registration & President's Meeting (July 9-12, 2016 in Seattle, Washington.)	\$2,500.00	\$ 2,262.93	\$237.07
E-Board Retreat - Cost of training materials, continental breakfast & lunch (July 2016)	\$400.00		\$400.00
Recognition of Outgoing President (Spring 2016)	\$200.00	\$50.27	\$149.73
Committee Day (summer 2016)	\$500.00		\$500.00
Time & Place Committee - Costs associated with travel & lodging for up to four committee members (Fall 15 & Spring 16)	\$750.00		\$750.00
PAST PRESIDENT			
Case Study Winners (\$180 registration reimbursement up to 4 winners)	\$720.00		\$720.00
STARS Scholarships (3 @ \$522 each) (approved at Mar/Apr board meeting to add into budget)	\$1,566.00		\$1,566.00
RELI Scholarships (up to 16 recipients at \$100 each)	\$1,600.00		\$1,600.00
NHTI Scholarships (split between all northeast participants)	\$2,000.00		\$2,000.00
Professional Development (up to \$1,000 for registration, housing, and travel to ACUHO-I 2015)	\$1,000.00		\$1,000.00
Best of the Northeast (up to \$1,100 for registration, housing, and travel to ACUHO-I 2015 - Ryan Young)	\$2,000.00		\$2,000.00
Plaques, Certificates, Frames, Etc.	\$1,500.00		\$1,500.00
TREASURER			
Supplies - bank checks	\$100.00		\$100.00
Supplies - postage stamps	\$100.00	\$9.80	\$90.20
State Taxes	\$100.00	\$70.00	\$30.00
Insurance - Event, General Liability, Umbrella	\$3,100.00		\$3,100.00
Insurance - Director & Officers	\$2,100.00	\$2,159.00	-\$59.00
Lawyer Fees	\$5,000.00	\$212.00	\$4,788.00
BluePay Fees	\$6,000.00	\$4,509.36	\$1,490.64
PO Box Annual Fees	\$132.00		\$132.00
H&R Block Federal Taxes	\$400.00	\$380.00	\$20.00
SECRETARY			
Postage for mailing stationary	\$25.00		\$25.00
DISTRICT COORDINATORS			
CT/RI District Coordinator	\$200.00		\$200.00
MA District Coordinator	\$200.00		\$200.00
ME/NH District Coordinator	\$200.00		\$200.00
W-NY District Coordinator	\$200.00		\$200.00
E-NY/VT District Coordinator	\$200.00		\$200.00
M-NY District Coordinator	\$200.00		\$200.00
MEMBERSHIP COORDINATOR			
Box of mailing labels	\$15.00		\$15.00
Follow Up Postcards - Postage Estimate (\$0.49 each)	\$75.00		\$75.00
Follow Up Postcards - Printing Estimate	\$50.00		\$50.00
Misc District Recruitment Initiatives (Limit of \$100 per DC)	\$600.00		\$600.00
TECHNOLOGY COORDINATOR			
100GB DropBox Storage - This would allow transparent, accessible cloudstorage for all NEACUHO related business	\$120.00		\$120.00

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Collaborative GoToMeeting Membership (MACUHO), GoToMeeting would allow us to offer online hosting for E-Board meetings and professional development opportunities through webinar format	\$468.00	\$372.94	\$95.06
YourMembership (website) 2015-2016 subscription fee	\$7,190.00	\$7,514.75	-\$324.75
SurveyMonkey for assessment and voting purposes	\$228.00	\$228.00	\$0.00
HP - Geek Squad Certified Refurbished 2-in-1 11.6" Touch-Screen Laptop (2) - Coordinator and Webmaster will use for website updates, Guidebook, and LiveSteaming at conferences	\$500.00		\$500.00
1-Year Protection Plan - Smart Care powered by Geek Squad	\$90.00		\$90.00
CORPORATE RELATIONS COMMITTEE			\$0.00
Signage for Corporate Affiliates	\$400.00		\$400.00
PROFESSIONAL DEVELOPMENT COMMITTEE			
Drive-in Socials	\$500.00	\$107.33	\$392.67
PROGRAM COMMITTEE			
Lunch for Program Selection Day (\$10 x 25)	\$250.00	\$224.20	\$25.80
MARKETING COORDINATOR			\$0.00
Marketing brand items supplies for give-a-ways	\$2,500.00		\$2,500.00
SOCIAL ISSUES			
Common Read for Annual	\$100.00	\$105.27	-\$5.27
TOTAL EXPENSES	\$72,479.00	\$25,785.95	\$46,593.05

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BIGGEST CHALLENGES FACING INTERNATIONAL EDUCATORS 2015 NAFSA ANNUAL CONFERENCE SURVEY RESULTS

CORT surveyed close to 300 attendees at the 2015 NAFSA annual conference. With respondents from both public and private institutions, the results all point to one major theme: schools are increasingly looking at international education as a means of staying competitive. With potential growth however, comes logistical hurdles, as institutions are tasking all departments to do more with less.



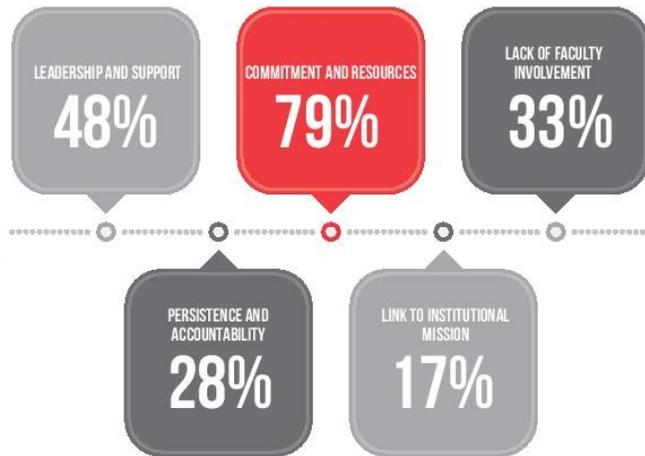
Said their institution was actively trying to attract international students to increase diversity & cross-cultural engagement.



Anticipate continued growth of international student enrollment over the next 10 years.

BIGGEST ISSUES & CHALLENGES FOR COMPREHENSIVE INTERNATIONALIZATION

International educators are being faced with the reality of stretching budgets to meet the diverse needs of their growing international student base, all while making sure that these students receive support during their transition. Coordinating an international move is often stressful, especially when students have more important tasks to focus on.



Helping international students make the transition to life as college students in the U.S. is what CORT is all about. While we're known as a furniture rental provider, we offer many other benefits to help students acclimate. CORT can help your international students find and furnish their housing quickly and easily so they can get started on what matters, being a student.

ABOUT CORT

CORT offers rental solutions that eliminate the stress of moving, based on your students needs and balanced by your financial realities. Connect with us to learn how we can help develop a furniture rental solution that fits the needs of your students and institution. Call **1.888.304.2112** or visit **cort.com/usanow** for more information.



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Foliot Furniture



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Proforma Shrader & Shrader



www.proforma.com | 800-825-1525

“Whether showing appreciation for students, staff, parents or business partners, promoting events, team spirit or outfitting students, Proforma offers a single source and infinite resources for educational branded merchandise and full service marketing. Our cost-effective branded merchandise is delivered through a sophisticated online system that helps control inventory and costs while providing brand consistency, and provides for ease of delivery.”

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Adirondack Solutions



www.adirondacksolutions.com | 800-372-3165

"Adirondack Solutions is the worldwide leader in providing innovative solutions primarily for the college student life market. We offer products for web-based room assignments, housing operations, conduct, parking/vehicle registration, conference management, guest pass tracking, and more."

Interested in becoming a corporate partner?

Go to www.neacuho.org and select Corporate Partners for more information!

Collegiate Storage and Rental



www.collegiatestorageandrental.com | 800-372-3165

“Collegiate Storage and Rental, located in Garden City, New York, has serviced the academic market since 2009 offering various services to colleges and universities. Through its e-commerce platform, Collegiate provides direct refrigerator rental services to students along with shipping and storage services to more than twenty colleges and universities in the New York Metropolitan market.”

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Sauder Education

The logo for Sauder Education features a solid blue square on the left. To its right, the word "SAUDER" is written in a large, blue, serif font. A vertical line separates "SAUDER" from the word "Education", which is written in a smaller, blue, sans-serif font and includes a registered trademark symbol (®).

www.saudereducation.com | 800-537-1530

Sauder Manufacturing Company is not your ordinary company. Located in the quiet little town of Archbold, Ohio, we've been crafting furniture for a number of markets since 1934 and have come to understand the specific needs for each one, including the education market. Using experience, skills and modern technology, we're able to craft furniture that incorporates a common sense approach to beauty, comfort and durability.

With skilled craftsmen who put everything they have into their work, Sauder Education is dedicated to creating furniture that meets—and exceeds—the high demands of colleges and universities across the country. And our large selection of furniture covers every area of campus and residence hall life.

We're pleased with our heritage and have a deep appreciation of the past. But we're also focused on the future and on ways we can work toward achieving an even better tomorrow for our customers.

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